

Vous êtes invité à la prochaine réunion du

**SEMINAIRE ECONOMIQUE DE LOUVAIN**



**Jan Van Hove (HUB and KULeuven)**

fera un exposé sur

**Innovation and bilateral exports of  
heterogeneous firms: the case of a small open regional economy**

*Abstract*

This paper adds new empirical evidence to the growing literature regarding the determinants of export behaviour of individual firms. It is original in two ways. First, we focus on firms from a specific geographical region, i.e. from the province of Limburg in Belgium. These original survey data guarantee that our sample controls for local circumstances that may affect export performance. Moreover this unique sample contains firms that are more internationally oriented than previous firm-level evidence.

Secondly, in contrast with earlier studies, we do not only look at total exports, but also at bilateral firm exports. We look for the determinants of both export probability and export intensity. Potential determinants include firm level characteristics (firm size, productivity, ownership,...) as well as destination market characteristics (size, income, technology,...). In particular we analyze the effect of different kinds of innovation on firms' export behaviour. Our results deviate in several ways from the earlier evidence. Based on these results, we conclude that exclusively focusing on total export probability and intensity may be misleading.

Le séminaire est joint avec le « **Regional and Trade Economics** » (CORE)

Le séminaire aura lieu le jeudi 4 décembre 2008 à 16h30,

CORE – local b 135

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