

LOUVAIN SCHOOL OF MANAGEMENT

PUBLICATIONS

2006

UNIVERSITÉ CATHOLIQUE DE LOUVAIN

PUBLICATIONS OF THE
CENTRE OF EXCELLENCE
IN SUPPLY CHAIN
MANAGEMENT

[CESCM]

Publications at the Centre of Excellence in Supply Chain Management (CESCM)

1. Presentation

The Centre of Excellence in Supply Chain Management (CESCM) gathers a critical mass of faculty, researchers and experts in the field of supply chain management (SCM). The definition of SCM is interpreted broadly to cover all aspects of production, logistics and supplier relations. It combines operations management, management science and industrial organization in a systematic attempt to understand, model and support the multi-level organizational behaviour. The research is in particular oriented toward:

- (1) empirical analysis, the economic and systemic modelling of inter-organizational relations;*
- (2) the study and development of methodologies and techniques for the decision support systems at all hierarchical levels of the chain;*
- (3) the study, modelling and optimization of systems of decentralized or distributed coordination.*

SENIOR RESEARCHERS

Agrell P,
Chevalier Ph.,
Fortz B,
Fourny M.,
Keymolen G.,
Loute E.,
Pochet Y.,
Semal P.

JUNIOR RESEARCHERS

Botton Q.,
Brusset X.,
Lorenz M.,
Macq J-F.,
Strack G.,
Tancrez J-S.,
Umit H.,
Van Den Schrieck J-C.

INVITED RESEARCHERS

Bogetoft P., Copenhagen Business School
Jörnsten K., Norwegian School of Economics and Business Administration
Vandaele N., KUL, Leuven
Norrman A., Lund University

2. Scientific Publications

2.1. Articles published in Scientific Journals

- Loute Etienne, Pastor Frank, Trillat Malorie, Pastor Joseph, *Stress-based upper-bound method and convex optimization: case of the Gurson material*, Comptes Rendus Mécanique (C.R.M.) 334, p. 213-219, 2006.
- Tancrez Jean-Sébastien, Semal Pierre, Chevalier Philippe, *Histogram based bounds and approximation for production lines*, European Journal of Operation Research, A paraître, 2006.
- Chevalier Philippe, Van Den Schrieck Jean-Christophe, *Optimizing the staffing and routing of small size hierarchical call-centers*, Production and Operations Management, A paraître, 2006.

2.2. Books

- Pochet Yves, Wolsey Laurence, *Production planning by mixed integer programming*, Springer Verlag, New York, 2006.
- Tyteca Daniel, Hermy M., Mahy G., Vanthournout E., Haumont F., *Feasibility of Ecological Networks: Ecological, Economic, Social and Legal Aspects*, 2006, Belgian Science Policy, Scientific Support Plan for a Sustainable Development Policy, <numeroVol /> .

2.2. Book chapters

- Semal Pierre, Tancrez Jean-Sébastien, *The bounding discrete phase-type method*, A.N.Langville and W.. Stewart, Bosen Books, 2006, p. 257-269.
- Umit Hakan, *An Open Source Traffic Engineering Toolbox*, collectif, 2006.

3. Conferences

- Agrell Per Joakim, *Incentive Regulation in the German Electricity and Gas Sectors: efficiency and reliability to set the yardstick*, Bundesnetzagentur International Scientific Conference, Bonn, 25-26.4, 2006.
- Agrell Per Joakim, *Network Regulation in Using Hybrid Approach: Frontier Analysis and Engineering Network Models*, North American Productivity Workshop (NAPW2006), New York City, 28-30.6, 2006.
- Agrell Per Joakim, *Regulatory information, integration and competition in the European network industries*, 21st European Conference on Operations Research (EURO XXI), Reykjavik, p. 2-5.7, 2006.
- Agrell Per Joakim, Bogetoft P., *EU-DEEP New Directions in DER Regulation Research*, Workshop on Regulation of Multi-Utilities, BI School of Management, Oslo, 30.10, 2006.

- Agrell Per Joakim, *Normative Models in the Regulation of Electricity Distribution*, FSR Workshop on Improving and Externalizing Incentive Regulation, European University Institute, Florence, 24.11, 2006.
- Agrell Per Joakim, *The Tale of Three Animals in the Jungle of the New Norwegian Network Regulation*, EBL Nettkonferansen (EBL Network conference), Oslo, 6.12, 2006.
- Botton Quentin, collectif, *Planning drinking for airplanes*, Proceedings of the fifty-second European Study Group with Industry, 2006, CWI Syllabus 55, p. 53-72.
- Botton Quentin, Fortz Bernard, *Decomposition methods for the optimization of survivable telecommunications networks*, Belgian National Operations Research Conference, Gent, 19-20 january, 2006.
- Botton Quentin, Fortz Bernard, *Extended node-arc formulation for the hop-constrained network design problem*, EUROXXI, 21st European Conference on Operational Research, Reykjavik, July 2-5, 2006.
- Brusset Xavier, *Endogenous choice of procurement contracts*, International Conference on Information Systems, Logistics and Supply Chain, Lyon, 14/05, 2006.
- Brusset Xavier, Agrell Per Joakim, *Supply chain cannibalization and coordination in process definitions*, 21st European Conference on Operations Research (EURO XXI), Reykjavik, 2-5.7, 2006.
- Brusset Xavier, Agrell Per Joakim, Bogetoft P., *Transportation Procurement Support using Data Envelopment Analysis*, 14th International Working Conference on Production Economics, Innsbruck, p. 20-24.2, 2006.
- Chevalier Philippe, Vits Jeroen, *Inspection and Quality Improvement in Manufacturing Systems*, INFORMS Annual Meeting 2006, Pittsburg, USA, nov., 2006.
- Chevalier Philippe, Macq Jean-François, Van Den Schrieck Jean-Christophe, *Improving the Hayward Approximation for Overflow Models*, 21st European Conference on Operations Research (EURO XXI), Reykjavik, July, 2006.
- Chevalier Philippe, Van Den Schrieck Jean-Christophe, *Using Loss Models to Approximate Queueing Models for Call Centers*, POMS 2006: Seventeenth Annual Conference of the Production and Operations Management Society, Boston (USA), April, 2006.
- Chevalier Philippe, Van Den Schrieck Jean-Christophe, *Approximating Queueing Systems with Loss Models*, EURO Working Group on Stochastic Modelling, Amsterdam, April, 2006.
- Chevalier Philippe, Macq Jean-François, *Optimizing the Transmission Reliability for Multipath Routing in Communication Networks*, EURO Working Group on Stochastic Modelling, Amsterdam, April, 2006.
- Umit Hakan, *Intra-domain Weight Optimization Using Column Generation*, 10th International Workshop on Combinatorial Optimization, Aussois, France, 9-13 January, 2006.
- Umit Hakan, *IGP weight optimization using column generation*, 19th International Symposium on Mathematical Programming, Rio de Janeiro, Brazil, 30/07-4/08, 2006.
- Semal Pierre, Tancrez Jean-Sébastien, *Continuous production line analysis by bounding discretization*, 6^{ème} Conférence Francophone de Modélisation et Simulation. Modélisation, Optimisation et Simulation des Systèmes : Défis et Opportunités, Mons, B, 2006.

- Simeonova Iliyana, Warichet François, Bastin Georges, Dochain Denis, Pochet Yves, *Feedback stabilization of the operation of an hybrid chemical plant*, 2nd IFAC Conference on Analysis and Design of Hybrid Systems ADHS 06, Alghero, Sardinia, Italy, June 7-9, 2006, p. 191-198.
- Simeonova Iliyana, Warichet François, Bastin Georges, Dochain Denis, Pochet Yves, *Feedback stabilization of an optimally scheduled operation of an hybrid chemical plant*, Joint CTS-HYCON Workshop on Nonlinear and Hybrid Systems, Paris, France, July 10-12, 2006, p. 689-699.
- Tancrez Jean-Sébastien, Semal Pierre, *Continuous Production Line Modelling by Bounding Discretization*, 3rd CEMS SCM Seminar, Riezlern, Austria, January 25-29, 2006, 2006.
- Tancrez Jean-Sébastien, Semal Pierre, *The Bounding Discrete Phase-type Method*, MAM 2006: Markov Anniversary Meeting, Charleston, SC, USA, June 12-14, 2006, Amy N. Langville, William J. Stewart, Bosen Books, Raleigh, NC, USA, 2006, p. 257-270.
- Tancrez Jean-Sébastien, Semal Pierre, *Production Line Analysis by Bounding Discretization*, MOSIM'06 : 6^{ème} Conférence Francophone de MODélisation et SIMulation, Rabat, Marocco, April 3-5, 2006, M. Gourgand, F. Riane, Lavoisier, 2006, p. 1555-1565.

4. Other publications

- Botton Quentin, *Benders decomposition for survivable telecommunications networks*, IAG-CONNECT IAG-ALUMNI MAGAZINE, p. 11-12, 2006.
- Bogetoft P., Agrell Per Joakim, *Network investments, network regulation and DSO-DER interaction*, Fondazione Eni Enrico Mattei (FEEM), 2006, p. 24. Working Papers EU-DEEP, Vol.1.
- Agrell Per Joakim, Bogetoft P., *Economic Regulation of DER: the Norm Model Approach*, Fondazione Eni Enrico Mattei (FEEM), 2006, p. 63. Working Papers EU-DEEP, Vol.1.

PUBLICATIONS AT THE
CENTRE OF EXCELLENCE
IN MANAGEMENT
AND INFORMATION
TECHNOLOGY

[CEMIT]

Publications of the Centre of Excellence in Management and Information Technology (CEMIT)

1. Presentation

The Centre of Excellence in Management and Information Technology (CEMIT) is devoted to the systematic study, conception and analysis of strategies, methodologies, processes and systems related to electronic management. As the centre covers both the information system sciences and competencies related to strategic change and process management, it applies a comprehensive approach to ICT management systems. The interdisciplinary work in the centre has an analytical and critical character, offering important and complementary insights to the predominantly constructivist approaches.

On one hand, CEMIT studies how IT and communication technology developments influence the way organizations conduct their business today. It focuses on the organizational foundations of management information systems, their strategic role and the organizational and management changes driving e-commerce, e-business and the emerging digital firm.

On the other hand, CEMIT research deals with issues from human-machine interactions to strategic business-IT alignment and knowledge management through databases design and management, data cleansing, data mining, decision-support systems, requirements analysis and specifications, e-business, ERP II and Web applications, object and agent-oriented technologies, or development methodologies of information and knowledge systems.

CEMIT implies today more than 35 professors and researchers. These last years, ten PhD theses have been conducted.

The Centre is under re-organization and extension to involve also Information Management and Technology research entities from the other LSM partners.

SENIOR RESEARCHERS

Prof. Manuel Kolp
 Prof. Olivier de Broqueville
 Prof. Marco Saerens
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RESEARCH PARTNERSHIPS

CEMIT collaborates with other universities such as the Université libre de Bruxelles, the university of Toronto, the university of Trento, the university of Grenoble I, the Xerox Research Center Europe, the university of Ancona or Stanford University. ISYS also conducts educational and scientific missions in Asia, Africa, North and South America and Eastern Europe. It is also involved in various research projects at the regional, national and European level.

Other collaborations include the University of Loughborough, U.K., University of Toulouse I, France, INRIA Rocquencourt, France, Universidade Fortaleza, Brazil, University of Sciences and Technologies of Lille I, France, University of Technology of Compiègne, France, University of Valenciennes and Haut-Hainaut Cambresis, France, University of Pernambuco Brazil, RWTH Aachen, Germany, City University, U.K., Research center IRST, Italy.

2. Scientific Publications

2.1. Articles published in Scientific Journals

- L. Penserini, M. Kolp and L. Spalazzi. “*Social Oriented Engineering of Intelligent Software*” In International Journal of Web Intelligence and Agent Systems (WIAS), 11(3): 14-36, IOS Press, 2006
- M. Kolp, P. Giorgini and J. Mylopoulos. “*Multi-Agents Architectures as Organizational Structures*”. In Journal of Autonomous Agents and Multi-Agent, Kluwer Academic Publishing, 13(1): 3-25, 2006.
- I. Jureta, M. Kolp, S. Faulkner. “*Multi-Agent Patterns for Deploying Online Auctions*”. In International Journal of Intelligent Information Technologies, 2(3): IGI Publishing, 21-39, 2006.
- Achbany Y., Fouss F., Yen L., Pirotte A. & Saerens M, “*Optimal Tuning of Continual Online Exploration in Reinforcement Learning*”. In Artificial Neural Networks (ICANN), 16:790–800, LNCS Vol. 4131, Springer-Verlag, Berlin, 2006, pp.
- I. Jureta, S. Faulkner and M. Kolp. *Formalizing Agent-Oriented Enterprise Models*. In Agent Oriented Information Systems (AOIS), 8:184-199, LNCS 3529 Springer, 2006.
- Muñoz Arteaga Jaime, Martínez Ruiz Francisco Javier, Vanderdonck Jean, Ochoa Zezatti C.A, *Categorization of Rich Internet Applications based on Similitude Criteria*, Hifen Review 30, Fascicule 58, p. 161-166, 2006.
- Winckler Marco, *Cascading Dialog Modeling*, 2006, International Journal on Web Engineering, A paraître.

2.2. Books

- M. Kolp, P. Bresciani, B. Hendersen-Sellers, M. Winikoff (Eds.), *Agent Oriented Information Systems VIII* Lecture Notes in Computer Science, Springer, 2006, 291 p., ISBN: 978-3-540-48291-8, Germany

3. Conferences

3.1. Conferences with proceedings

- Kolp Manuel, Dehousse Stéphane, Liu L., Faulkner Stéphane, Mouratidis H., *Modeling Delegation through an i*-based Approach*, 6th IEEE International Joint Conference on Web Intelligence and Intelligent Agent Technology, Hong Kong, 2006.
- Kolp Manuel, Faulkner Stéphane, *An Architectural Description Language for BDI Multi-Agent Systems*, 9th Agent Oriented Information Systems Conference, Hakodate, Japan, 2006.
- Kolp Manuel, Dehousse Stéphane, Faulkner Stéphane, Mouratidis H., Giorgini P., *Reasoning about Willingness in Networks of Agents*, International Workshop on Software Engineering for Large-scale Multi-Agent Systems, Shangai, China, 2006.

- Yen Luh, Saerens Marco, Pirotte Alain, *An experimental investigation of graph kernels on a collaborative recommendation task*, 2006 IEEE International Conference on Data Mining, 2006.
- Yen Luh, Achbany Youssef, Fouss François, Saerens Marco, Pirotte Alain, *Optimal Tuning of Continual Online Exploration in Reinforcement Learning*, 16th International Conference on Artificial Neural Networks (ICANN 06), Berlin, 2006.
- Sousa Kenia Soares, Mendonça Hildeberto, Furtado Elizabeth, *Applying a Multi-Criteria Approach for the Selection of Usability Patterns in the Development of DTV Applications*, Simpósio sobre fatores humanos em sistemas computacionais, Natal, Brasil, 2006.
- Martinez Ruiz Francisco Javier, Muñoz Arteaga Jaime, Vanderdonckt Jean, Gonzalez Calleros Juan Manuel, *A First Draft of a Model-driven Method for Designing Graphical User Interfaces of Rich Internet Applications*, Proceedings of 4th Latin American Web Congress LA-Web'2006, Puebla Cholula, 25-27 October 2006, 2006, p. 32-38.
- Martinez Ruiz Francisco Javier, Muñoz Arteaga Jaime, Vanderdonckt Jean, *Transformation of XAML schema for RIA using XSLT & UsiXML*, Proc. of XIX Congreso Nacional y V Congreso Internacional de Informática y Computación de la ANIEI, Avances en Tecnologías de la Información CNCIIC'2006. Tuxtla Gutiérrez, 25-27 October 2006.
- Vanderdonckt Jean, Coyette Adrien, *Vers un prototype des interfaces graphiques incluant vraiment l'utilisateur final*, Proc. of 10^{ème} Colloque Int. sur l'Ergonomie et l'Informatique Avancée ERGO-IA'2006, Biarritz, 11-13 October 2006, 2006, p. 31-42.
- Abrahão Silvia, Insfran Emilio, Vanderdonckt Jean, *Usabilidad en Entornos MDA: Propuesta Y Estudio Experimental*, Proc. of XV Jornadas de Ingeniería del Software y Bases de Datos JISBD'2006, Sitges, 3-6 October 2006, 2006, p. 23-33.
- De Boeck Johan, Gonzalez Calleros Juan Manuel, Coninx Karin, Vanderdonckt Jean, *Open Issues for the development of 3D Multimodal Applications from an MDE perspective*, Proc. of 2nd Int. Workshop on Model Driven Development of Advanced User Interfaces MDDAUT'2006, Geneva, 2 October 2006, CEUR Workshop proceedings, 2006, 214, p. 11-14.
- Coyette Adrien, Vanderdonckt Jean, Limbourg Quentin, *SketchiXML: An Informal Design Tool for User Interface Early Prototyping*, Proc. of RISE'2006 Workshop on Rapid User Interface Prototyping Infrastructures Applied to Control Systems RUIPIACS'2006, Geneva, 13 September 2006, 2006.
- Lepreux Sophie, Vanderdonckt Jean, Michotte Benjamin, *Visual Design of User Interfaces by (De)composition*, Proc. of 13th Int. Workshop on Design, Specification, and Verification of Interactive Systems DSV-IS'2006, Dublin, 26-28 July 2006, Lecture Notes in Computer Science, 2006, 4323, p. 157-170.
- Stanculescu Adrian, Vanderdonckt Jean, *Design Options for Multimodal Web Applications*, Proc. of 6th Int. Conf. on Computer-Aided Design of User Interfaces CADUI'2006, Bucharest, 6-8 June 2006, Computer-Aided Design of User Interfaces, 2006, 5, p. 41-56.
- Florins Murielle, Montero Francisco, Vanderdonckt Jean, Michotte Benjamin, *Splitting Rules for Graceful Degradation of User Interfaces*, Proc. of 8th Int. Working Conference on Advanced Visual Interfaces AVI'2006, Venezia, 23-26 May 2006, 2006, p. 59-66.
- Trevisan Daniela, Nedel Luciana, Macq Benoît, Vanderdonckt Jean, *Detecting Interaction Variables in a Mixed Reality System for Maxillofacial-guided Surgery*, Proc. of 8th SBC

- Symposium on Virtual Reality SVR'2006, Belém do Pará, 2-5 May 2006, 2006, 1, p. 39-50.
- Florins Murielle, Montero Francisco, Vanderdonckt Jean, Michotte Benjamin, *Splitting Rules for Graceful Degradation of User Interfaces*, Proc. of 10th ACM Int. Conf. on Intelligent User Interfaces IUI'2006, Sydney, 29 January-1 February 2006, 2006, p. 264-266.
 - Molina José Pascal, Vanderdonckt Jean, Gonzalez Pascual, *Direct Manipulation of User Interfaces for Migration*, Proc. of 10th ACM Int. Conf. on Intelligent User Interfaces IUI'2006, Sydney, 29 January-1 February 2006, 2006, p. 140-147.
 - Demeure Alexandre, Calvary Gaëlle, Coutaz Joëlle, Vanderdonckt Jean, *The Comets Inspector: Towards Run Time Plasticity Control based on a Semantic Network*, PreProc. of 5th Int. Workshop on Task Models and Diagrams for User Interface Design TAMODIA'2006, Hasselt, 23-24 October 2006, 2006, p. 199-206.
 - Fouss F., Yen L., Pirotte A. & Saerens M. (2006), *An experimental investigation of graph kernels on a collaborative recommendation task*. Proceedings of the 2006 IEEE International Conference on Data Mining (ICDM 2006), pp. 863-868

4. Other publications

- Kolp Manuel, Wautelet Yves, Schinckus Christophe, *A Lakatosian Approach to Agent Software Engineering*, 2006, Cahiers du CEREC.

PUBLICATIONS OF THE
CENTRE FOR RESEARCH
IN ENTREPRENEURIAL
CHANGE INNOVATION
AND
STRATEGIES

Research at the Centre of Research in Change, Innovation and Strategy (CRECIS)

1. Presentation

European organizations are facing a continuously changing environment. The development of new technologies and the globalization process tremendously increase competition. The acceleration of innovation rates tend to push old legitimacies down the stairs and force companies to stay on the cutting edge of knowledge.

Organizations in turbulent environments are permanently challenging their strategic capabilities and their management skills. Small or large, high or low tech, all of them incorporate innovation and change in their core business practices.

The mission of the CRECIS is to explore these innovative strategies and to draw up strategic implications for the future of European organizations. The members of the CRECIS have built up a unique set of expertise and can help managers develop entrepreneurial capabilities based upon innovativeness and change. We particularly study organizational dynamics in the following fields:

- 1. The strategic management of technological and organizational innovation;*
- 2. The development of entrepreneurial behaviors and processes;*
- 3. The management of change and organizational creativity.*

The CRECIS is an applied research center. Activities are oriented towards a balanced mix of academic research and dialogue with the business community. The CRECIS is also a multidisciplinary research center, mobilizing a large scope of management disciplines for a common concern: improving organizational dynamics.”

SENIOR RESEARCHERS

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Delobbe N.,
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JUNIOR RESEARCHERS

Bacq S.,
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2. Scientific publications

2.1. Articles published in Scientific Journals

- Belleflamme Paul, *Piracy and competition* (www.ses.man.ac.uk/picard/). Forthcoming (2007) in Journal of Economics and Management Strategy.
- Belleflamme Paul, *Patents and incentives to innovate: Some theoretical and empirical economic evidence*. Ethical Perspectives: Journal of the European Ethics Network 13, n° 2 (2006): 267-288.
- D.M. Biga, D. François, B. Gailly, F. Janssen, M. Verleysen and V. Wertz, *Les trajectoires de croissance des jeunes entreprises*, Revue Gestion 2000, forthcoming.
- F. Janssen (2005), *La conceptualisation de la croissance: L'emploi et le chiffre d'affaires sont-ils des représentations interchangeable d'un même phénomène?*, Revue Gestion 2000, 6, 267- 291.
- K. Cerrada and F. Janssen (2006), *De l'applicabilité, des spécificités et de l'utilité d'un code de gouvernance d'entreprise pour les PME et les TPE: le cas de la Belgique*, Revue Internationale PME, , 19, 3-4, 164-193
- F. Janssen (2006), *Do managers' characteristics influence the workforce growth of SMEs?*, Journal of Small Business and Entrepreneurship, 19, 3, 293-315
- Gailly Benoît, Fayolle Alain, et al, *Effect and counter-effect on Entrepreneurship Education and Social Context on Student's intentions*, 2006, p. 509-523, Vol. 24.
- Gailly Benoît, Fayolle Alain, et al, *Assessing the impact of entrepreneurship education programmes: a new methodology*, 2006, p. 701-720, Vol. 30(9).
- R. Coeurderoy, R. Durand : Reprint, Age, Order of Entry, *Strategic Orientation and Organizational performance*. Journal of Business Venturing, 16(5), p.471-474; in Andersson P., New Firm Start-ups, Edward Elgar Publishing, forthcoming.
- Vas Alain, Byosiere Philippe, *Beyond the Zero Sum Game of Diffusion of Innovation : The Interaction of Social Networks and Organizational Knowledge*, International Journal of Technology Management, A paraître, 2006.
- Taskin Laurent, *Télétravail: Les enjeux de la déspecialisation pour le Management Humain*, Interventions économiques 34, p. 73-94, 2006.
- Taskin Laurent, *Réguler le télétravail de l'intérieur*, Over.Werk 1-2, p. 137-141, 2006.
- Taskin Laurent, *Le télétravail en manque de régulations*, Regards Economiques 37, p. 1-14, 2006.
- Delobbe Nathalie, *Facteurs de motivation et de transfert d'apprentissage en formation: une étude séquentielle dans le contexte d'une formation au leadership*, Psychologie du Travail et des Organisations, A paraître, 2006.

2.2. Books

- Giacomini Olivier, Guyot Jean-Luc, Janssen Frank, Lohest Olivier, *Logique d'action des primo-créeurs d'entreprise en Région Wallonne : identité et dynamique push-pull*, 2006.
- Lohest Olivier, Guyot Jean-Luc, Janssen Frank, *Facteurs influençant la croissance de l'emploi des PME wallonnes*, 2006.

- Vas Alain, Byosiere Philippe, Luethge D.J., Salmador Sanchez M.P., *Contextual Issues in the Diffusion of Innovation: The interaction of Social Networks and Organizational Knowledge*, 2006, Vol.15.
- Vas Alain, *Les attributs du changement comme facteurs de résistance : une approche diachronique*, 2006, Vol.14.
- Vas Alain, Coeurderoy Régis, *Explaining factors affecting the speed of change adoption : a survival analysis*, 2006, Vol.8.
- Vas Alain, Lejeune Christophe, Implementing the Bologna reform at the university: a diachronic approach of professors' reactions to change, 2006, CRECIS working paper, Vol.06, Diffusé.
- Taskin Laurent, *Déspatialisation et modes de contrôle: Entre régulations et conventions. Le cas du télétravail dans le secteur public.*, 2006, Working Papers IAG-CREICIS, Vol.13/06.
- Taskin Laurent, Walrave Michel, Robert Frédéric, Platel Dieter, *Télétravail, De l'idée à la réalité*, Agoria, Bruxelles, 2006, p. 58.
- Lambin Jean-Jacques, Chumpitaz Ruben, Schuiling Isabelle, *Market Driven Management, second edition*, Palgrave-MacMillan, 2006.

2.3. Book chapters

- Belleflamme Paul, *Versioning information goods*. In G. Illing and M. Peitz (eds.), <http://mitpress.mit.edu/catalog/item/default.asp?tttype=2&tid=10867>, Industrial Organization and the Digital Economy, MIT Press (2006)
- Delobbe Nathalie, *Comment gérer les carrières aujourd'hui ?*, In C. Lévy-Leboyer, C. Louche, J.P. Rolland (Eds) : RH Des apports à la psychologie du travail. T2 : Management des Organisations (p. 151-173) Paris Les Editions d'Organisation.
- F. Janssen (2006), *The impact of the environment on employment growth: an empirical study of Belgian SMEs*, in Balamoune-Lutz, M., Nowak, A. Z. and Steagall, J. (Ed.), Global Economy – How it works: different cases, different results, WWZ, Warsaw, 318-338
- Gailly, B. (2006). *Can you teach entrepreneurs to write their business plan? An empirical evaluation of business plan competitions*. International Entrepreneurship Education: Issues and Newness. A. Fayolle and H. Klandt. Cheltenham, Edward Elgar. 1: 133-154.
- Fayolle, A., B. Gailly, et al. (2007). *Towards A New Methodology to Assess Entrepreneurship Teaching Programmes*. Handbook of Research in Entrepreneurship Education. A. Fayolle. Cheltenham, Edward Elgar. 1.
- Janssen, F., V. Eeckhout, and Gailly B. (2007). *Interdisciplinary Approaches in Entrepreneurship Education Programmes*. Handbook of Research in Entrepreneurship Education. A. Fayolle. Cheltenham, Edward Elgar. 2: 148-165.
- Gailly Benoît, Janssen Frank, collectif, *Les trajectoires de croissance des jeunes entreprises*, 2006, A paraître.
- Léonard Evelyne, Rochet Delphine, Vandenbussche Isabelle, *The challenges of enlargement*, Dufresne, A., Degryse, C., Pochet, Ph. (eds), P.I.E. Peter Lang, 2006, p. 305-334, Work and Society.
- Taskin Laurent, *Country Report: Belgium*, European Commission, 2006, p. 44-50.

3. Conferences

- Giacomini Olivier, Guyot Jean-Luc, Vandewattyne Jean, Lohest Olivier, *Passage à l'auto-emploi et prise de risque : le cas des primo-créateurs d'entreprise en Wallonie*, XIII^e journées d'études sur les données longitudinales dans l'analyse du marché du travail, Aix-en-Provence, 01-02 juin, 2006.
- Biga Diambeidou Mahamadou, François Damien, Gailly Benoît, Verleysen Michel, Wertz Vincent, *Empirical Taxonomy of Start-Up Firms Growth Trajectories*, ESUCO 2006, European Summer University Conference on Entrepreneurship and Entrepreneurship Education Research, Hämeenlinna (Finland), 25-30 August 2006, 2006.
- Gailly Benoît, Fayolle Alain, et al, *The Role of Entrepreneurship Education and Training Programmes in the Evolution of Attitudes, Intention and Orientation*, European Summer University Conference on Entrepreneurship, Hämeenlinna, Finland, 2006.
- Dulac Tanguy, Coyle-Shapiro Jacqueline, Delobbe Nathalie, *The role of socialization tactics and information seeking in newcomers' psychological contracts*, Academy of Management, Atlanta - USA, August 6-11, 2006.
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PUBLICATIONS
IN FINANCE

Publications in Finance

1. Presentation

The Finance Group (FIN) at IAG Louvain School of Management is dedicated to high quality teaching in the area of corporate finance, investment, controlling and accounting, offering courses at the Bachelor, Master and Doctoral level.

The current group is composed of 19 full-time and part-time faculty members and 11 PhD students.

The main research interests of the Group include various issues of mergers & acquisition, market regulation, private equity and entrepreneurial finance. The Group has significantly increased its international exposure over the last years. Members have active collaborations with other researchers at Univ. Amsterdam, UCLA, Univ. of Lille 2, HEC Paris, Univ. Alicante, Univ. Singapore, Lally School of Management and many others.

Work of faculty members has been presented at numerous national and international conferences and published in a number of international journals such as Journal of Financial and Quantitative Analysis, Financial Management, Journal of Financial Markets, Economic Journal, Journal of Banking & Finance, Journal of Corporate Finance, Finance, and Banque et Marché.

It is further active in (co-)organizing research seminars (in part jointly with the CORE, UCL) and academic conferences on specialized topics in finance. Upcoming conference events include the "Workshop on the Market for Corporate Control Regulation and Corporate Governance Issues" in March 2007 and the "5th Corporate Finance Day" in September 2007.

Next to its research and teaching focus, the Group maintains strong links to practitioners and professional associations.

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PUBLICATIONS IN
CORPORATE SOCIAL
RESPONSIBILITY AND
ENVIRONMENT

Publications in Corporate Social Responsibility and Environment

1. Presentation

The Research Centre in Corporate Social Responsibility and Environment promotes fundamental research, applied research and teaching in Environmental Management, Sustainable Development, Corporate Social Responsibility (CSR), Organisational Analysis, Consumer Policy and Market Regulations. It combines management science, business ethics, ecology, sociology, philosophy and law, and contributes to major developments and reflections concerning the relationships between business and society.

The research is in particular oriented toward:

(1) the development of the theoretical background behind CSR (stakeholder management, modes of governance, nature and importance of new values in business);

(2) the study of the different tools (reports, labels, norms, certifications...) used by companies to demonstrate the importance they attach to CSR, and the analysis of the applicability of those tools in different countries;

(3) the empirical analysis of the CSR integration in corporate strategy (Which communication strategy? Which economic and social benefits? What are the best practices?...).

PROFESSORS

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SCIENTIFIC STAFF

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Maon F.

2. Scientific publications

2.1. Articles published in Scientific Journals

- Andreu Luisa, Bigné Enriqu , Chumpitaz Ruben, Swaen Val rie, *How does the retail environment influence consumers' emotional experience? Evidence from two retail settings*, The International Review of Retail, Distribution, and Consumer Research 16, Fascicule 5, 259-278, 2006.
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Publications from other associated professors

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1. Articles published in Scientific Journals

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In order to better appreciate our research productivity, we established a ranking of the main journals of interest in the field of management in general and in the areas of activities of the School in particular. This ranking was established based on three criteria. The first criteria is the reputation of the journals as reflected by the ranking of the journal by other European schools and on the other hand upon the disciplinary recognition of the journal as attested by widely recognised indicators such as the science citation index.

Name	ranking
Academy of Management Journal	A
Academy of Management Review	A
Accounting Organizations and Society	A
Accounting Review	A
ACM Transactions on Database Systems	A
Administrative Science Quarterly	A
American Economic Review	A
American Journal of International Law	A
American Journal of Sociology	A
American Sociological Review	A
Annual Review of Psychology	A
Annual Review of Sociology	A
Applied Mathematical Finance	A
Artificial Intelligence	A
Astin Bulletin	A
British Journal of Industrial Relations	A
Brooking Papers on Economic Activity	A
Cambridge Journal of Economics	A
Cognitive Psychology	A
Computational Optimization and Applications	A
Contemporary Accounting research	A
Decision Sciences	A
Econometrica	A
Economic Journal	A
Economic Theory	A
Economica	A
Economics Letters	A
European Business Forum	A
European Economic Review	A
European Journal of Industrial Relations	A
European Journal of Operational Research	A
European Journal of Political Economy	A
Fuzzy Sets and Systems	A
Games & Economic Behaviour	A
Harvard Business Review	A
Harvard Law Review	A

Human Resource Management (GB)	A
Human Resource Management (WILEY USA)	A
IEEE	A
IEEE Communications Magazine	A
IEEE Journal on Selected Areas in Communications	A
IEEE Transactions on Computers	A
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